Business Department 3-Strikes Rule

The College at Brockport, College Senate
TO: Dr. John R. Halstead, College President

FROM: The College Senate: October 30, 2006

RE: ⇒ I. Formal Resolution (Act of Determination)
   II. Recommendation (Urging the Fitness of)
   III. Other, For Your Information (Notice, Request, Report, etc.)

SUBJ: Business Department 3-Strikes Rule #24 04-05 UC/EP

Signed: [Signature]

Date: 11/3/06

(Dr. Jeff T. Lackbrock, 2006-07 College Senate President)

Please fill out the bottom portion and return document to the College Senate Office.

TO: The College Senate President

OM: College President

RE: ⇒ I. Decision and Action Taken on Formal Resolution (circle choice)
   a. Accepted
      • Implementation Effective Date: 2007-2009 — to be reviewed for possible
        continuation or termination prior to publication of the new catalog for 09-11.
   b. Deferred for discussion with the Faculty Senate on ___/___/
   c. Unacceptable for the reasons contained in the attached explanation

II, III. Response to Recommendation or Other/FYI
   a. Received and acknowledged ___/___/
   b. Comment:

DISTRIBUTED BY PRESIDENT'S OFFICE TO: Cabinet members

DISTRIBUTED ALSO TO: Originator, Academic Advisement, Registrar (as appropriate)

Signed: [Signature]

(Dr. John R. Halstead, President, SUNY College at Brockport)

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AD HOC COMMITTEE REPORT TO EXECUTIVE COMMITTEE 10/1/07
AD HOC COMMITTEE REPORT TO COLLEGE SENATE 10/29/07 – PASSED UNANIMOUSLY **
September 27, 2007

TO: College Senate Executive Committee
FROM: Ad Hoc Committee for 3 Strikes Rule
SUBJECT: Report

In accordance with resolution #1 2006-2007 We convened an Ad Hoc Committee to study Proposal #24 04-05 UCEP Business: 3 Strikes Rule.

The committee consisted of:
   Gail Argetsinger, Theater
   Denise Copelton, Sociology
   Kim Duquette, Registration
   Diane Dwyer, Social Work
   Jim Georger, Delta College (Committee Chair)

Our mission was “to study this policy with respect to college-wide policy” which we interpreted to mean with respect to written policy in Your Right to Know and Academic Policies Handbook, as well as existing department practices, and with respect to the institutional value “Student Success”.

In our opinion, the 3 strikes policy is consistent with the ideal of student success, balancing both short term success (ie. ample opportunity to pass a required course) and longer term success in the form of fitness for a given career. Moreover we found the policy to be clearly communicated by the Business Department, employing adequate measures to insure that students are aware of, and understand the policy.

While a policy limiting course repeats is unique on campus at the undergraduate level, other departments employ standards that identify students who do not demonstrate required proficiency for the major, to the point where they may not be allowed to continue in the department. In our opinion, the 3-strikes policy was not found to be significantly more stringent than other practices.

In Your Right to Know it is stated that Brockport allows students to repeat courses in an effort to earn a higher grade (p 11, 26). However it does not specify unlimited attempts. In our opinion, the 3-Strikes Policy is not in direct conflict with the wording in Your Right To Know, but for the sake of clarity, the handbook should specify that the right to repeat courses may be limited by departmental policy.

The committee believes that similar department policies establishing standards for success such as GPA requirements or limitations on course repeats should continue to be reviewed and approved by College Senate.

Our summary recommendation is that Proposal #24 04-05 UCEP Business: 3 Strikes Rule, which allows continuation of the 3 strikes rule, be passed by College Senate.

Submitted by Jim Georger
DEADLINE FOR SUBMISSIONS: FEBRUARY 23 - Proposals received after the deadline may not be reviewed until next semester.

Submit all proposals to the College Senate President electronically or on a disk with a hard copy.
Please provide cover page information requested.

facprez@brockport.edu, fsenate@brockport.edu
College Senate Office, 426 Allen Building

1. PROPOSAL TITLE:
Please be somewhat descriptive, for example, Graduate Probation/Dismissal Proposal rather than Graduate Proposal.

| Establish and maintain a “three strikes” policy on major courses in the Department of Business Administration and Economics. |

2. BRIEF DESCRIPTION OF PROPOSAL:

| Establish a policy limiting to three the number of times a student may attempt and complete a department course without earning the minimum passing grade as defined by the program of study. Students unable to earn the minimum grade will then be precluded from re-enrolling in the course and completing the major at the College. |

3. SUBMISSION & REVISION DATES:
PLEASE DATE ALL UPDATED DOCUMENTS and resubmit to the Senate Office electronically prior to Senate review and vote at fsenate@brockport.edu.

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4. SUBMITTED BY: (contact person)

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<tr>
<td>Bill Dresnack</td>
<td>Business Administration and Economics</td>
<td>X5532</td>
<td><a href="mailto:wdresnac@brockport.edu">wdresnac@brockport.edu</a></td>
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5. COMMITTEES TO COPY: (Senate office use only)

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_x__ Undergraduate Curriculum & Policies

*(ROUTING NUMBER WILL BE A CHRONOLOGICAL NUMBER SEQUENCE FOLLOWED BY COMMITTEE INITIALS)*

UP FOR REVIEW PRIOR TO THE PRINTING OF THE 2009-2011 COLLEGE CATALOG.
RESOLUTION REGARDING
PROPOSAL #24 04-05 UCEP – BUSINESS: 3-STRIKES RULE
(Dr. Jeffrey T. Lashbrook, College Senate President, October 27, 2006)

WHEREAS the Department of Business Administration and Economics originally submitted in Winter 2005 a proposed “3-strikes rule” (#24 04-05 UCEP) which limited the number of times students could repeat a department course without obtaining the departmentally-defined passing grade, and

WHEREAS no College Senate action has heretofore been taken on this proposal and

WHEREAS the proposed policy does, however, raise larger issues for the College and its existing policies on repeating courses,

THEREFORE BE IT RESOLVED, that the proposed policy be in effect for only the 2007-2009 catalog cycle and be it further

RESOLVED that the College Senate President, in consultation with the Executive Committee, appoint an ad hoc committee to further study this policy with respect to College-wide policy and report back no later than September 30, 2007 and at this time the status of the original “3-strikes” policy will be reconsidered.
Hi David.

The Department of Business Administration and Economics requests your Committee’s endorsement and support for a proposed policy which would limit the number of times a student could complete a required course in a department major without a satisfactory passing grade.

The following pages present not only the proposal itself, but the somewhat unusual background and sequence of events leading to this, as well as an explanation of the reasons the department faculty see this as important to the College’s mission.

I thank you in advance for the consideration of your Committee. I am at your disposal to answer questions.
Proposal to Establish a Policy Limiting to Three the Number of Times a Student May Unsatisfactorily Complete a Department Major Course

Department of Business Administration and Economics
Respectfully Submitted by William H. Dresnack, Department Chair
February 22, 2005

The Department of Business Administration and Economics (“the Department”) respectfully requests College Senate support for a proposed policy that would limit to three (3) the number of times a student could attempt and complete a Department course without a satisfactory passing grade.

Background:
The Department maintains rigorous standards for curriculum and all other aspects of internal operations, including teaching, scholarship, and service, consistent with our achievement of international accreditation as a member of AACSB International.1 Academics at leading universities and colleges and business executives recognize AACSB standards as standing for “quality and continuous improvement.” The Department is proud that SUNY Brockport is a member of this organization.

The Department was in candidacy for AACSB accreditation in 1997 when Steve Breslawski, then Chair, submitted a set of proposals that would substantially revise some of the significant curricular issues in the Department. These revisions were an attempt to improve the quality of the education our students received at the College. The package of proposals was submitted January 31, 1997 to Ken Schlecht, then Chair of the Undergraduate Curriculum & Policies Committee. That package of proposals was approved in substantially the same form as the 1997 submission on May 11, 1998.

One of the few differences prompting my use of the word “substantially” in the last sentence is what’s at issue in this proposal. The language in the original January 31, 1997 document included the following paragraphs:

“Require a grade of C- or better in all courses used to satisfy degree requirements, i.e., all courses used in calculating a student's Major GPA. Currently, students may earn “D” grades in required courses and receive a degree, as long as the major GPA is at least 2.0. This runs counter to the paradigm of carefully designed and integrated curricula specified by our accrediting body. AACSB accreditation standards direct us to specify the importance and role of each course in our curriculum. Thus, each course and its contents are arguably a crucial part of the degree. To the extent that a grade of “D” indicates that a student did not learn the material in a course, it follows that the “D” student has not completed a crucial part of our degree requirements and should not be awarded a degree in Business Administration until they remedy the “D” grade.

In earning a grade of C- or better, students may repeat a course, at most, three times. Students unable to achieve a grade of C- or better after repeating the course three times will not be able to complete the degree. We believe that these policies will encourage students to take their studies

1 AACSB is the Association to Advance Collegiate Schools of Business. It is the world wide leader in the establishment and maintenance of standards for quality in management education.
more seriously and enhance the quality and reputation of the program. Students unable to complete the degree may still be able to earn a minor in business and, through advisement, be directed to pursuing a different major/degree. (Italics added.)

We recognize that there may be an adverse effect on major headcount in the short term, but we are willing to tolerate the impact in the interest of continuous improvement in program quality.”

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These three paragraphs were in the 1997 submission. The middle paragraph did not appear in the April 28, 1998 revised submission that was approved May 11, 1998. It was one of the very few differences. (It may be the only difference; I'm not sure.) We refer here to this policy as the “three strikes” policy for simplicity. The rule simply means students will have three full opportunities to satisfactorily complete a course required for a Department major. It does not apply to courses outside of our Department except for CIS106, ENL308, Calculus (either MTH201 or MTH221) or Finite Math (MTH245). The first two of those courses, End User Computing and Business Writing, were “commissioned” for the Department. The Department, to a large extent, manages their enrollments, admission, and content. Few students outside of the Department are permitted to take these courses. Calculus or Finite Math is also required for virtually all majors in the Department. (One or the other is a prerequisite to all of our major programs, and the prerequisite courses have been demonstrated to be strong predictors of success in upper-level courses.)

More specifically, the rule means that if students are unable to earn the minimum passing grade in CIS106, ENL308, Calculus, Finite Math, or any ACC-, BUS-, or ECN-prefix course required for their major in the Department after three full opportunities, they would not be permitted to enroll in that course again.

The Department proceeded to publish and implement all of the changes approved. We were under the impression that the “three strikes” rule was properly approved, and accordingly included it in all published documents. It is likewise published in the 2003-2005 Undergraduate College Catalog, on page 117, as follows:

Three Strikes Policy: To satisfy the minimum grade requirement described in 3) above, students may take a course up to three times. Students who are unable to earn the required grade after three attempts will be blocked from further registration in the course and, as such, will not be able to complete their program of study.

This language is in the printed version of the catalog, and it is on our web site. It has been published. Students have been informed. Students in the Department are aware of it. They know it’s something with which they must comply. I have been Chair of the Department since Fall 2003. At that time, I began implementation of the policy. We had not gotten it into the 2001-2003 catalog, so Fall 2003 became its effective date. Until this year I had not needed to enforce it; no student entering Fall 2003 or later of which we were aware had yet failed to complete a required course within three chances. I was told about a month ago (January 2005), when I needed to address the first students who had “struck out,” that the proper existence of the policy was being called into question. A conversation with Dr. Eileen Daniel, Associate Dean of Professions, brought me to this point, and to a “re-submission” to Senate of this policy. The Department is thus re-submitting this request to approve this policy.

AACSB Standards:

The Department developed (and promulgated) the three strikes policy in part due to AACSB standards on retention. The principal AACSB standard addressing this issue is Standard 7, which provides:

The school has academic standards and retention practices that produce high quality graduates. The academic standards and retention practices are consistent with the school’s mission.

The commentary to the standard further states:
All schools should have procedures for dismissing students whose performance is inferior to their programs’ academic standards.

To the extent students are permitted to linger in our programs without making satisfactory progress we risk graduating students who are not of “high quality.” The Department has several mechanisms for dismissing students, similar to other Departments. None of them, however, address the issue of students making an inordinate number of attempts at passing a course in their major. As stated in our 1/31/97 submission, we have carefully selected each course in our programs for specific reasons, and to the extent that a student needs more than three full attempts to satisfactorily complete a course, we believe the student is not only hurting the program but is likely harming his or her own education. Certainly, a student’s transcript reporting 4 or 5 or 6 attempts at a course in his or her major is evidence that the student should not be hired into a related position or not be admitted into a related graduate school. Accordingly, we believe this policy provides students a very fair (if not generous) attempt at a given course, while simultaneously aligning policy with our mission of “student success.” (More specifics discussed below.)

**Current Status:**

As stated, the faculty and staff of the Department believed, until a month ago, that the policy has been in existence for years. In fact, three years ago the Department adopted a Code of Conduct that includes the three strikes policy. The Code is a detailed explanation of Department policies, procedures and rules. It includes among other things, advisement issues, program expectations, and all Department policies provided in the 2003-2005 catalog.

When students declare a major or intent-to-major in one of the Department’s programs, a copy of the Code of Conduct is provided to them. At the same time, we ask the students to read through and sign or initial all policies and procedures contained in the Code, as a means of ensuring that all policies, procedures and rules are disclosed, and that students are aware of them. We give students an opportunity to ask questions. We then keep the signed copy of the Code in their advisement folder. Among the policies in the Code is the policy at issue.

Effective Fall 2003, to ensure full and fair disclosure to students at risk of failing this policy, the Department created the following process.

1) We remind students, through ordinary Department advisement processes, that if they are a repeating a course they need to ensure they complete it within three full attempts.

2) At the beginning of each semester, we request from Academic Computing Services a list of all students enrolled in a course for the third time.

3) A letter is sent to the students reminding them of the three strikes limitation and suggesting they meet with the course instructor and their advisor if they need help or advice. Copies of the letter are sent to the course instructor and to the student’s academic adviser.

We believe that these procedures, taken together with the publication of the policy in the catalog and on the web site and the requirement that students read, understand, and initial the policy when declaring the major or intent-to-major, ensure that students are informed of the restrictions and that they are given a timely recommendation to meet with appropriate faculty and staff to try to ensure success.

To date we have not had a case in which we have had to limit the number of times a student may repeat one of

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2 It also runs counter to the recent proclamations of members of the SUNY Board of Trustees regarding four-year graduation rates.
3 Student withdrawals are not counted in the three strikes. Students may withdraw from any course an unlimited number of times without violating department policies. We advise students at risk to withdraw if necessary.
our courses. However, we estimate ten students currently enrolled in our courses are in danger of violating the three strikes policy. (Ten is the number of students currently enrolled as of Spring 2005 in a department-required course for the third time.) We are thus in the position of having informed these students that they are at risk, while we are simultaneously being told that despite our warnings and advisement, we may not be able to enforce this rule without Senate approval (which we thought we had secured seven years ago). We thus ask for your approval consistent with an established policy that by all accounts students already understand and attempt to comply with.

We note for informational purposes that of the ten students currently at risk, five have overall grade point averages below 2.5. The remaining five are clustered between 2.53 and 2.69. We note too that in no case is a student in this group in danger of failing a specialty course. Each of these students is struggling with a core business course (seven students), or calculus (three students). (Five students are currently enrolled in at least two courses they have failed at least once.) We believe this is evidence that these students are not well suited to this discipline. Calculus must be completed prior to admission to the major, for the very reason that we believe success in it is a strong predictor of success in business study. The core courses are taught each semester in multiple sections with differing faculty. (Most also run in the summer.) Thus, students having difficulty with any of those courses should have been in a position to try the course the second time with a different instructor or at a different time of day, surmising that might have been part of the problem. Yet these ten students were apparently unable to determine the appropriate formula for completing a required core course the second time around. We believe this is probable evidence of unsuitability. A third unsatisfactory attempt is seen as prima facie evidence that the student is not suited to this major.

A related note regarding the ten students at issue during Spring 2005. Five have previously repeated or are currently repeating more than one department course. These five students, on average, had to repeat five different required department courses (actually 5.2). Only one course of the 26 at issue was a specialty (400-level) course. The rest were core courses that all department students should be able to pass (defined as C- or better generally). These five students, based on this data, either had repeated extenuating circumstances or were so unsuited to their chosen major that the College should want to advise them into a different department, for the students’ own sake.

**Formal Motion:** We thus ask Senate to approve our proposed policy, as follows:

Students may attempt any required course for a major in the Department of Business Administration and Economics no more than three times from the earliest of the students’ matriculation at SUNY Brockport or the date on which they begin taking courses at SUNY Brockport. Courses included in this policy are all courses with a prefix of ACC, BUS, or ECN, and courses numbered CIS106, ENL308, MTH201, MTH221, and MTH2454. If students are unable to earn a satisfactory grade in any of these courses within three complete attempts, the students will be blocked from registering for that course(s) again and as such will not be able to complete the degree. “Satisfactory grades” for this purpose are defined according to the program of study. (Generally this means a minimum grade of C-, but accounting majors are required to earn at least a C grade in all ACC-prefix courses.) A “complete attempt” means students finish the course and receive a grade of A, A-, B+, B, B-, C+, C, C-, D+, D, D-, or E. Withdrawals (grade of W) do not count as a complete attempt.

**Justifications for the Proposed Policy:**

We ask for your Committee’s examination and endorsement of this policy. The principal reasons why we believe you should provide such support include the following.

1) **The policy is consistent with our mission.** Our mission, broadly defined, is “student success.” The Department has defined student success within the context of business education to mean our

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4 If the numbering systems change, then whatever the successor numbers are for these courses will likewise be subject to the three strikes policy. Any new departmental programs resulting in new required courses will likewise be subject to this rule. Changes to existing programs’ complement of required courses are also subject to this policy.
graduates will have opportunities for desirable entry-level professional positions or entrance into accredited graduate and professional schools. Our mission is to prepare students to pursue professional careers as business leaders.

Students who need more than three attempts to pass one of our classes are unlikely to be welcomed into the types of positions and graduate school programs for which we collectively (students and faculty) strive. Employers and graduate school admissions committees are savvy, sophisticated, and knowledgeable. They require college transcripts before hiring or admitting applicants. Multiple attempts at an undergraduate course in one’s major is a “red flag.” Our students’ opportunities at success are thereby limited when we allow them to linger in a program for which they are not well suited. The students would be much better served being advised into a different major more suited to their talents. If they decide at a later point to re-enter a business program, they will likely be better informed and prepared. This is clearly consistent with “student success,” our institutional mission.

2) Finding the right fit. Every student is unique. Every student needs to find the right situation for himself or herself. Business, unfortunately, attracts many students as a default option. It is a major chosen by a relatively large proportion of the population who really should be choosing “undeclared.”

We believe that many students, a disproportionate number relative to most other departments, will choose business if they are unsure of the right major for themselves. It is a common experience, especially for first-generation college students whose parents will not pay for college unless the students choose something “marketable.” It is unfair to these students and their families to allow them to continue to attend classes and pay tuition for a program of study based on such a default approach. They are better off, in both the short-term and the long-term, “calling the question,” and being convinced to do some serious research and reflection before continuing. We believe we do these students a disservice by not strongly suggesting that they consider other options. The “three strikes” policy is a method of doing so while giving these students a reasonable opportunity to first succeed as business majors.

3) Ensuring effective peer interaction. Department policies require extensive classroom activities beyond lecture and discussion. Built into our curriculum is widespread, targeted curricular integration of writing, presentations, computer use, and team assignments. As is true of all high-quality programs, an important component of student learning is interaction with other students. Our classroom student interaction is planned and is an important part of our curriculum. To the extent students are unprepared or incapable of handling such work, they limit the other students in the class, and the educational experience for all suffers. We believe the proposed policy helps manage the competing need to give students a reasonable chance to succeed while not allowing those who lag to hold others back with them.

4) Limited space available. The Department is the second largest at the college based on enrollments, but the Department has no input into admissions policies and processes. Students who meet the general qualifications of the college are admitted. A high percentage of students choose business as their major. Thus, we are required to accept and accommodate a very large number of students.

This creates many challenges. We have too many students chasing too few seats in our classes, resulting in overcrowded classrooms. A recent example: The January 21, 2005 Open Registration session, held the Friday before classes began, “welcomed” 34 students to the Department’s table. Due to prior excessive demand, most of our classes were already filled. Not closed in the sense of us saying we don’t want anymore, but closed in the sense of 1) not having enough desks and chairs in the classrooms to accommodate the demand, and closed in the sense of 2) having too many students asking to be added to classes which require time in computer labs with limited work.
stations. Also, closed in the sense of having more students than faculty can reasonably handle based on pedagogy that demands extensive writing, group presentations, and similar important but time consuming teaching protocols. The College’s decision to admit students based on total enrollments without regard to enrollments in specific departments results in the business department being frequently forced to add too many students into our classes, thereby diminishing the value of the educational experience. Supporting a policy such as the one proposed simultaneously provides students a reasonable opportunity at success while providing the Department with a reasonable mechanism for not overcrowding our classes.

**Similar Mechanisms in Other Departments:**

Other departments at the College have created similar mechanisms to evaluate student progress and terminate membership in a given major. A few examples:

1) **Department of Social Work:** This “sister” Department in the School of Professions publishes a limitation with respect to its undergraduate program. This is under the heading of “Continuance in the Social Work Major.” As part of the stated requirements, students must submit documents for review for continuance. A Committee reviews these self-evaluations. Among the criteria is:

   “Continued demonstration of suitability and capacity to enter the profession of social work.”

This section continues as follows:

   Not later than the end of the fourth week of the spring semester, students reviewed will receive letters from the faculty. When recognizing the continuance of the student in the Social Work Program, the letter will, at the same time, make clear that continuance in good standing in the Program is contingent on the following: …continued demonstration of suitability and capacity to enter the profession of social work. Students falling below the requirements specified above may be asked to discontinue from the Program at any time during their junior or senior years.

These provisions clearly provide latitude to the Department of Social Work to evaluate students’ “suitability and capacity” to enter this profession. As provided, the Social Work faculty have an opportunity to evaluate students’ progress and to terminate the students’ continuance in the program if the students are deemed “unsuitable for the profession.” This is similar to, and probably more harsh than, the mechanism we propose. Our approach, as published, provides students with a “bright-line test” for determining whether they are meeting Department standards. The fact that they may be discontinued from the program in the senior year based on being “unsuitable” for their profession sets a rigorous standard for remaining in the program. We applaud the Social Work Department for establishing high standards. We believe our approach is similar, and perhaps more objective.

2) **Bachelor of Fine Arts program, Department of Art:** As stated in the college catalog,

   “the BFA is an intensive degree program in studio art, intended for students who plan to pursue a professional career in art or to prepare for specialized graduate study….Students in the BFA program are admitted by a required portfolio review. Students who do not have a portfolio may enroll in the BA or BS program in studio art, and begin to work on foundation courses to assemble a portfolio….BFA candidates will be reviewed each semester and will be expected to maintain a 2.5 minimum overall GPA and a 3.0 GPA in art. If advised to discontinue the program, a student may continue as a studio art major in the BA or BS degree program.

The Department of Art has, based on the language above, likewise created a mechanism by which students may be “advised to discontinue the program.” The “three strikes” policy is an objective, fair mechanism for achieving the same ends. The Department of Art has averaged 73 students over the past eight years, per the Office of Institutional Research. The Department of Business Administration and Economics has averaged over 900 students during the same period. The large enrollments in our Department make it difficult to use case-by-case analysis to determine whether students should be permitted to continue as perhaps the Department of Art does. The three strikes policy serves as proxy for this system.
3) **Department of Education and Human Development:** This Department publishes the following:

**EHD Program Continuation Criteria: Adolescence Education Programs**

- Cumulative GPA must remain above a 2.5 while enrolled in the certification program. Students will be placed on Academic Probation and prevented from registering or remaining registered for any EDI courses if their GPA drops below the required 2.5.

The EHD Department thereby prevents re-enrollment for any student whose GPA drops below 2.5. This is effectively the same thing as the three strikes policy, except that in EHD there is no provision for a “second chance.” The Dept. of Business and Economics’ policy gives students three full attempts before precluding their re-enrollment. Our policy is lax when compared with that of EDI.

4) **The Department of Public Administration:** “Department policy states the following: Two grades of less than "B" in MPA core courses will result in dematriculation. You may not retake MPA core courses. An "E" in the any of the MPA core courses will result in dematriculation.”

We again believe that this policy is much harsher than that we provide. The resultant “dematriculation” is as harsh a policy as can exist. It’s an automatic termination for any single failing grade. Our policy gives majors the opportunity to completely fail twice before being prevented from completing any single course.

Again, the faculty and staff of the Department of Business Administration and Economics supports these other departments’ policies of establishing and maintaining standards for remaining in the stated degree programs. We hope other departments will likewise support our approach for accomplishing similar ends.

**A Note on Transfer Students:**

A potential issue was considered with respect to how this policy would be applied to transfer students. It is difficult, if not impossible, for the Department to manage this issue until students provide transcripts to Brockport, i.e., until they transfer into Brockport. We thus would not begin counting attempts at a course until a give student matriculates or begins taking classes at Brockport, whichever comes first.

Practically, there is little possibility of students enrolling in Brockport business classes on a non-matriculated basis and getting more than three “bites from the apple.” Due to excess demand, few non-matriculated students are permitted into our courses. To simplify matters administratively, we provide here that as soon as students “affiliate” with the department, either by enrolling in our classes or matriculating into a degree program, we begin counting attempts. From that point forward, any attempt at a required course, including attempts at other institutions, would count toward the three attempts. Once a student matriculates here, we will advise students, as we have been doing, of the policy and of the best way of ensuring success.

**Summary:**

The faculty of the Department of Business Administration and Economics have carefully considered the issues surrounding the “three strikes” policy. We have analyzed AACSB standards, student retention issues, and other college policies that provide for similar student limitations on enrollment in particular courses or programs. We believe the “three strikes” policy is a reasonable balancing of competing needs, and is substantively similar to other “discontinuance” policies at the college, as illustrated above.

We thus ask for the endorsement of the Undergraduate Policies & Curriculum Committee, as well as the full College Senate, in supporting this proposal.